



Q4 2022

# Sasco Mid Cap Contrarian Value

- ▶ Research
- ▶ Relationships
- ▶ Results

## Strategy Overview

- Contrarian insight results in high active share, concentrated positions
- Research-driven focus on company turnarounds and restructurings
- A private equity approach to public markets
- Catalysts unlock unrecognized value
- Low portfolio turnover
- Top quartile metrics relative to peers
- Complements passive, growth and other value strategies

## Firm Overview

Sasco Capital is 100% employee-owned. Our founding partners have worked together since 1981. Every aspect of our business model reflects our commitment to three key drivers of success: Research, Relationships and Results.

## Investment Team

**BRUCE D. BOTTOMLEY, CFA**  
 Founder | Managing Director | Portfolio Manager  
 51 years investment experience

**JEFFREY L. SPEIGHT, JR.**  
 Portfolio Manager  
 26 years investment experience  
 Joined Sasco 2006

**ADAM W. SNYDER, CFA**  
 Portfolio Manager  
 24 years investment experience  
 Joined Sasco 2013

**ETHAN LIU**  
 Research Analyst  
 Joined Sasco 2021

## A Transformative Approach to Unlocking Value

### STRATEGY

A concentrated, mid cap contrarian value strategy focused on underperforming companies taking transformative actions to unlock the hidden value within.

### PHILOSOPHY

We believe the best opportunities to add alpha are event-driven: turnarounds, restructurings and transformations. We search for out of favor companies with “hidden jewels” that are selling at large discounts to their future restructured earnings power. Our discipline leads us to research and value individual business segments with an opportunity for smart, motivated management teams to fix, restructure and grow the company to unleash higher earnings that ultimately lead to higher stock prices.

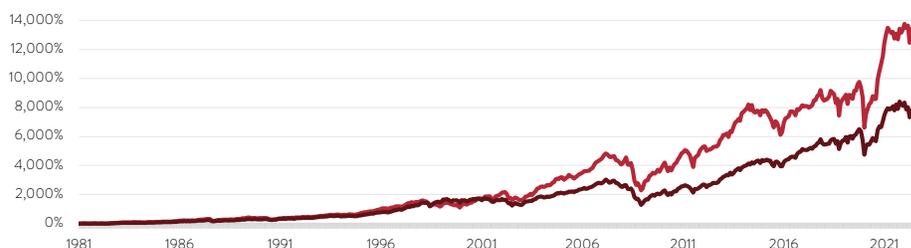
### ROLE IN PORTFOLIO

- Enhances passive strategies through delivering high active share and differentiated holdings
- Complements more traditional growth/value equity strategies
- Long-term investment horizon and low portfolio turnover

### DIFFERENTIATED APPROACH

Unlike many value managers, who generate investment ideas by screening traditional valuation metrics, we start by finding underperforming companies implementing strategic changes to unlock value and future growth potential. This differentiated discovery process has historically led to high active share for our strategy.

## Investment Growth as of 12/31/22



■ Sasco Mid Cap Value net of fees ■ Russell 1000 Value Index\*

## Performance (%) as of 12/31/22

|                                   | Q422 | 1 Year | 3 Years | 5 Years | 10 Years | 15 Years | 20 Years | SI*  |
|-----------------------------------|------|--------|---------|---------|----------|----------|----------|------|
| Sasco Mid Cap Value net of fees   | 15.9 | 1.2    | 11.5    | 8.8     | 9.5      | 7.8      | 10.6     | 12.5 |
| Sasco Mid Cap Value gross of fees | 16.0 | 1.6    | 11.9    | 9.2     | 9.9      | 8.2      | 11.0     | 12.9 |
| Russell Mid Cap Value Index       | 10.5 | -12.0  | 5.8     | 5.7     | 10.1     | 8.0      | 10.4     | -    |
| Russell 1000 Value Index          | 12.4 | -7.5   | 6.0     | 6.7     | 10.3     | 7.0      | 8.8      | 11.0 |

Net of Fees includes advisory fees. There are no other related fees.

\* Sasco's performance since inception is shown versus the Russell 1000 Value Total Return Index because Sasco's inception predates the inception of the Russell Mid Cap Value Index.

+ Since portfolio inception: 4/1/81, at predecessor firm (IBM); Russell Mid Cap Value Index inception: 1/1/86

Sasco Capital's performance complies with GIPS®. Periods prior to 1/1/2000, if presented, do not comply with the GIPS® standards.

# Sasco Mid Cap Contrarian Value

## Portfolio Statistics

|                   |       |
|-------------------|-------|
| Active Share      | 94.6% |
| Turnover (5 year) | 33.6% |
| Yield             | 2.6%  |

## Sector Allocation\*

|             |       |
|-------------|-------|
| Consumer    | 30.4% |
| Industrials | 24.3% |
| Energy      | 5.0%  |
| Real Estate | 2.7%  |
| Utilities   | 7.2%  |
| Materials   | 13.8% |
| Healthcare  | 7.1%  |
| Cash        | 9.5%  |

\* Voids in Financial & Technology sectors: high risk when in need of restructuring

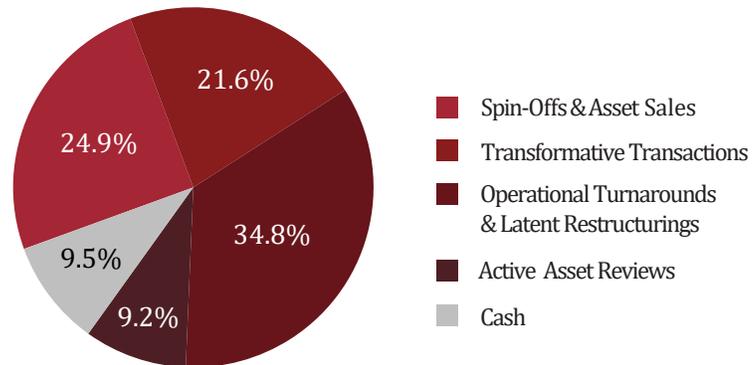
## Top 10 Holdings

|                           |      |
|---------------------------|------|
| Conagra Brands, Inc.      | 4.3% |
| Aramark                   | 4.0% |
| Perrigo Company plc       | 3.8% |
| Energizer Holdings        | 3.7% |
| PPL Corp.                 | 3.7% |
| FirstEnergy               | 3.6% |
| DuPont de Nemours, Inc.   | 3.5% |
| Summit Materials, Inc.    | 3.5% |
| Newell Brands, Inc.       | 3.5% |
| Patterson Companies, Inc. | 3.3% |

## Portfolio Allocation (%)

Our proprietary research process identifies companies considered underachievers: underperforming, diversified companies where low-return divisions are masking the profitability of good businesses elsewhere in the company (“hidden jewels”).

Extensive fundamental analysis of segment values and restructuring opportunities, combined with meetings with senior management, enable us to value the businesses, evaluate management’s ability to execute the required changes, and to project the future earnings power of a company. The chart below shows the types of transformations and restructurings we invest in, and how those are distributed within our portfolio.



| GIPS Disclosure | Firm Assets (USD millions) | Composite Assets (USD millions) | Total # of Accounts | Benchmark Return Russell Midcap Value (%) | Composite Gross Fee Return (%) | Composite Net Fee Return (%) | Composite Dispersion (%) | Composite Gross 3-Yr Ex-Post St Dev (%) | Benchmark 3-Yr Ex-Post St Dev (%) |
|-----------------|----------------------------|---------------------------------|---------------------|---|--------------------------------|------------------------------|--------------------------|---|-----------------------------------|
| 2012            | 5,130                      | 4,820                           | 29                  | 18.51                                     | 15.00                          | 14.58                        | 0.17                     | 17.60                                   | 16.76                             |
| 2013            | 6,254                      | 5,465                           | 28                  | 33.46                                     | 32.70                          | 32.35                        | 0.15                     | 14.92                                   | 13.69                             |
| 2014            | 6,212                      | 5,524                           | 31                  | 14.75                                     | 7.76                           | 7.42                         | 0.14                     | 10.71                                   | 9.81                              |
| 2015            | 4,203                      | 3,821                           | 26                  | -4.78                                     | -14.08                         | -14.34                       | 0.20                     | 12.39                                   | 10.71                             |
| 2016            | 4,238                      | 3,763                           | 22                  | 20.00                                     | 18.49                          | 18.14                        | 0.09                     | 13.60                                   | 11.30                             |
| 2017            | 2,888                      | 2,357                           | 16                  | 13.34                                     | 13.67                          | 13.29                        | 0.09                     | 12.13                                   | 10.32                             |
| 2018            | 1,317                      | 870                             | 9                   | -12.29                                    | -15.79                         | -16.08                       | 0.10                     | 14.02                                   | 11.96                             |
| 2019            | 797                        | 771                             | 4                   | 27.06                                     | 31.39                          | 30.89                        | N/A                      | 14.86                                   | 12.79                             |
| 2020            | 764                        | 726                             | 4                   | 4.96                                      | 7.67                           | 7.24                         | N/A                      | 24.36                                   | 22.62                             |
| 2021            | 929                        | 881                             | 3                   | 28.34                                     | 28.26                          | 27.82                        | N/A                      | 22.85                                   | 21.95                             |
| 2022            | 866                        | 826                             | 3                   | -12.03                                    | 1.57                           | 1.21                         | N/A                      | 24.22                                   | 24.44                             |

Inception of composite 4/1/1981. Creation of composite 4/1/1981.

Sasco Capital, Inc. has prepared and presented this report in compliance with the Global Investment Performance Standards (GIPS®). Sasco Capital's performance has been independently verified by the Spaulding Group for the periods 01/01/2006 to 12/31/2021. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

The firm maintains a complete list and description of the composite, which is available upon request. Past performance is not indicative of future results and it should not be assumed that results in the future will be profitable or equal to past performance. All investments carry a certain degree of risk including a possible loss of principal. It is important to note that there are risks inherent in any investment and there can be no assurance that any asset class will provide positive performance over any period of time. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

- Sasco Capital, Inc. is an independent, employee-owned, investment adviser incorporated in the state of Connecticut and registered with the SEC in 1985 under the Investment Advisers Act of 1940. The firm offers three products, using only one investment discipline - contrarian value, primarily to institutional investors and high net worth individuals. Our three products are Mid Cap Contrarian Value, Smid Cap Contrarian Value and Small Cap Contrarian Value. Each product has its own composite. For more information regarding composites descriptions and policies for valuing portfolios, calculating performance or to obtain GIPS-compliant performance information for the firm's strategy and products, please contact us at info@sascocap.com or 203-254-6800.
- Sasco Capital's Mid Cap Contrarian Value composite is comprised of all fully discretionary, taxable and non-taxable separate accounts currently under management, including those accounts no longer with the firm. The minimum portfolio size for inclusion in the composite is \$5 million. Performance results reflect the reinvestment of dividends, capital gains, and other earnings when appropriate. Composite returns and benchmark returns are presented gross of withholding taxes on dividends, interest income and capital gains. Composite returns are weighted by daily market values. Sasco Capital's composite does not have a "Significant Cash Flow Policy". External cash flows are adjusted on a daily basis. Portfolios are added to the composite after being invested for one full quarter. Sasco Capital's composite does not contain any non-fee paying portfolios.
- Performance results are calculated on a total return basis and include all realized and unrealized capital gains and losses as well as dividends, interest and accrued income. Portfolios in the composite record transactions based on trade dates. Portfolio performance calculations are computed monthly and are time-weighted to account for periodic contributions and withdrawals. The composite returns consist of size-weighted portfolio returns using beginning of period values to weight portfolio returns. Monthly linking of interim performance results is used to calculate annual returns.
- Sasco Capital's separately managed, Mid Cap Contrarian Value portfolios have their assets invested in common stocks of U.S. traded equity securities of predominantly mid-cap companies. U.S. traded equity securities may include American Depository Receipts ("ADRs"). Sasco Capital considers mid-cap companies to be companies with market capitalizations similar to those of companies in the Russell Mid Cap Value Index. Sasco Capital's investment strategy focuses on under-performing, out-of-favor, restructuring/turnaround companies selling at a discount to their underlying asset value and projected restructured 3-year earning power. Generally, Sasco Capital's Mid Cap contrarian value equity portfolio will hold 35 securities or less. The investment strategy does not utilize leverage, short positions or derivatives.
- The composite has performance history with an inception date of April 1, 1981. Sasco Capital's investment decision-makers worked at the IBM in-house equity fund prior to founding the firm. Composite performance results prior to 1986 are linked to performance history generated at IBM, from 4/1/1981 to 2/1/1986. Sasco Capital has records that document and support this performance history.
- Valuations and returns are computed and stated in U.S. Dollars. Sasco Capital uses closing Exchange prices in valuation of all securities and values all portfolios daily, based on fair market value in accordance with the GIPS 2020 standards.
- The benchmark for Sasco Capital's composite is the Russell Mid Cap Value Index\*. Sasco Capital updated its Index performance source from IDC to Refinitiv, effective 2/10/2019.
- Sasco Capital's portfolio is significantly under-weighted in financial and technology stocks, relative to the benchmark. Historically, Sasco Capital's Mid Cap Value composite has low/no exposure to the Financial and Technology sectors. It does not invest in Financials because they do not fit with the firm's investment philosophy, as it is nearly impossible to analyze the underlying asset value of a bank, insurance company or brokerage firm undergoing a "financial stress-induced" restructuring. Likewise, the firm does not invest in Technology stocks as their underlying asset values (if they do exist) can become rapidly obsolete.
- Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fees returns include performance-based fee accounts and are calculated monthly based on actual management fees starting 1/1/2000. Return calculations for the composite are provided by Indata using the Modified Dietz Methodology. Prior to 7/2005, returns were provided by Sungard and were calculated using the BAI method. The return calculations for all benchmark indices is provided by Indata/Refinitiv. The firm does not have any performance-fee based accounts currently.
- The standard management fee schedule annually applicable to separate accounts is as follows: 0.80% on the first \$10 million, 0.50% on the next \$40 million, 0.40% on the next \$50 million, 0.35% on the next \$200 million, and negotiable thereafter. Fees are payable quarterly in arrears. For further information on investment management fees, please refer to Sasco Capital's Form ADV Part 2A or contact us at info@sascocap.com or 203-254-6800.
- The dispersion measure is the asset weighted standard deviation of the annual portfolio gross of fees returns. Only portfolios represented in the composite for the entire year are included in the calculation. The calculation is not performed if the composite contains five or fewer accounts for the full year.
- The three-year annualized ex-post standard deviation measures the variability of the composite gross of fees and index monthly returns over the preceding 36-month period.
- Policies for valuing portfolios, calculating performance, and preparing GIPS reports are available upon request.

\*The Russell Midcap Value Index is a copyright of Russell Investments. The Russell Midcap Value Index measures the performance of the mid-cap value segment of the U.S. equity universe. It includes those Russell Midcap Index companies with lower price-to-book ratios and lower forecasted growth values. Material differences exist between Sasco Capital's Mid Cap composite investment strategy and the Russell Midcap Value Index, due to Sasco Capital's contrarian value focus.